

An accomplished musician and friend of the arts, Robert Van Doren delighted in fine wines and cuisine.

Bernard Van Doren, Robert's son, took over management of the firm a few years ago and will continue in that capacity. In the United States, J. D'Addario & Company will continue to handle the Vandoren line.

Joseph Saltzman

Joseph Saltzman, a veteran of the music industry and founder of Entertainment Music Marketing Corporation, died on March 31 after a long battle with cancer. He was 79 years old.

Born in Galveston, Texas, his family moved to Philadelphia when he was a child. In the middle of the Depression, economic privation was everywhere and at 17, Saltzman was forced to go to work to help support his family. His Uncle, Lou Sorkin, operated a small music store on 7th Street in Philadelphia, and he joined the company as a stock clerk in 1932, launching a 62-year career in the music business.

Three years later, Sorkin shifted from music retail to wholesale and moved Sorkin Music to a small location near Union Square in New York City, then the center of the music industry. Saltzman made the move with his uncle and worked his way up through the ranks of management.

By the early fifties, he was the head buyer at Sorkin Music and was traveling extensively in Europe and Asia. Among the products he helped introduce into the U.S. were the Hofner "Beatle" Bass; the Ace-Tone Rhythm Ace, the industry's first programmable rhythm machine, developed by Iku-taroo Kakehashi who later founded Roland Corp.; and Premier Amplifier, the company that invented the "piggy-back" amp. In the 70s, Sorkin was the first U.S. distributor for Roland electronic products.

Gracious, and unfailingly polite, Saltzman was devoted to the music industry and had numerous friends throughout the world. "He was the kind of person that, when he spoke to you, he made you feel special, no matter who you were," said Saltzman's son Mark, who is president of EMMC.

Despite failing health, Saltzman was active in the industry and at EMMC until the time of his death. He was particularly proud of seeing his grandson Jeffrey Saltzman join the family busi-

ness in 1995 after graduating from Ohio State University.

He is survived by his wife Elaine; sons Mark and Lee Saltzman; and a daughter Michelle Kirschbaum. Memorial contributions can be made to: The Dr. Charles Young Research Fund, Memorial Sloan Kettering, 1275 York Ave., Box E, New York, NY 10021. Or, Mercy Medical Care Center, Cancer Care Program, 1000 N. Village Ave., Rockville, Center, NY.



JOSEPH SALTZMAN

Jim Scott

Music store owner and musician Jim Scott of Atlanta died on January 17, 1996, from complications of throat cancer. He was 76.

After coming to Atlanta in 1953, the World War II veteran worked in the Dogwood Room of the Henry Grady Hotel, playing the organ and piano. He had a duo at the hotel and played there almost every night. He could remember a customer's request from one night to the next and would play "their song" as soon as the person came back to the club. It was this personal attention that made him so popular.

He worked part-time for WAGA-TV as an organist, pianist, and occasional interviewer. From 1959 to 1965 he was a piano and organ buyer for Rich's Department Store. He also was the first organist for the Atlanta Braves when the team moved to Atlanta in 1966.

In 1966 he opened Jim Scott Organ & Piano Studios, Inc., and built it to one of the South's premiere piano and organ dealerships. He became a Yamaha dealer in 1969. Last August he opened the largest piano and organ store in Atlanta, with over 20,245 square feet of

showroom, concert hall, teaching studios, office, and warehouse. Two of his children, Jim Scott Jr., who is president, and Deborah Scott Smith, vice-president, will continue his legacy to provide Atlanta with the best pianos and organs.

Scott served on the board of directors of NAMM for two terms. He enjoyed the exchange of ideas and the camaraderie of the board and the executive staff of NAMM. The January 1996 show in Anaheim was the first NAMM show he had missed since 1959.

Surviving are his wife, Lois "Jean" Scott; four daughters—Annette Sheringo of Fort Walton Beach, Florida; Priscilla Brown of Niceville, Florida; Deborah Smith of Atlanta; and Donna Jones of Macon, Georgia; a son, James E. Scott Jr. of Atlanta; a brother, Daniel V. Scott of St. Louis, Missouri; nine grandchildren; and two great-grandchildren.

W.N. (Stan) Renehan

W.N. (Stan) Renehan, retired president of Pratt Read & Company of Ivoryton, Connecticut, the former piano key and action manufacturer, died October 27 in Del Ray Beach, Florida. He was 66.

Renehan, who also had been president of Souder Sports in Ivoryton, won a bronze medal in sailing at the 1956 Olympics in Melbourne, Australia.

He is survived by three sisters—Betty Meurs, Mary Wrightson, and Ann Renehan—and by several nieces and nephews. His brother, L.A. Renehan Jr., pre-deceased him.

Julio Giuliatti

Julio Giuliatti, long time head of the Giuliatti Accordion Company and a professional accordion player, died on January 7 at his home in Westfield, Massachusetts; he was 85.

Giuliatti was born in Castelfidardo, Italy, and emigrated to New York in 1923. He joined the U.S. Army in 1943 and was stationed at embarkation camps in California, where he entertained troops headed for the South Pacific. After the war he returned to New York and took over the Giuliatti Accordion Company, founded by his father.

Survivors include his wife of 54 years, Anita Giuliatti; a son, Julio Giuliatti, a Jesuit priest at Georgetown University in Washington, D.C.; a